

# 2025 Performance Marketing Entry Form Template

Note: This entry form template only serves as a guide for your preparation of entry. Your final entry has to be submitted through the entry system. In case of discrepancy in content (wordings, format etc.) between the template and the system, the latter shall prevail.



Effie Worldwide is on a mission to set a new standard of excellence in marketing. We champion effectiveness through smart leadership, inspiring insights and the largest marketing effectiveness awards in the world.

As a global organization, effectiveness is our only focus. We're the world's largest community of thinkers and practitioners of marketing, powered by a data set of effectiveness cases from over 125+ markets. A unifying force for brands, agencies and media platforms the world over, we push progressive thinking forward and foster an industry-wide culture of effectiveness, while equipping marketers with the tools and training they need to succeed.

The Effie Awards are a globally recognized symbol of outstanding achievement. We are proud to honor all types of effective marketing and the people who make it. By participating, you are helping to build a legacy of brilliant thinking that will inspire marketeers for years to come.

# We wish you all the best in this year's competition.

# Performance Marketing Category:

This category celebrates the most impactful performance marketing strategies, where a combination of tactics generated significant, incremental results and conversions. Describe how you leveraged the synergy between your organic and paid ecosystems to create a halo effect, using data-driven insights, agile testing, and continuous optimization. Your submission should be performance-led, demonstrating how approaches such as (but not limited to) affiliate marketing, paid search, SEO, email campaigns, personalization at scale, influencer or sponsored content directly drove measurable outcomes like increased revenue or leads.



## HOW TO ENTER

This document will help you collaborate with your team as you prepare your entry. It mirrors our online entry form, providing you with all the questions as they appear in the <u>entry portal</u>. In the portal some questions have drop down lists for you to choose from - this template lists all options so that you can prepare in advance.

**Responses will need to be copied into the <u>entry portal</u> to submit your entry.** Please give yourself enough time to transfer over responses to the portal in advance of your intended entry deadline.

The below checklist will guide you through your information gathering process:

SEEN BY JUDGES These elements represent the basis of your entry	ADDITIONAL REQUIREMENTS This will enable us to champion you and your work
<ul> <li>Written Entry Form, across the following tabs:</li> <li>Entry Details/Executive Summary</li> <li>Four Sections using Effie's Effectiveness Framework</li> <li>The Investment Overview</li> </ul>	<b>Case Background:</b> Topline information on your brand, audience, competitors, research partners, media partners.
Creative Examples (Creative Reel, Images) Review requirements in the <u>Entry Kit</u> .	<b>Company &amp; Individual Credits:</b> Credit the key companies and individuals who were part of making this activity a success.
	Permissions, Authorisation & Verification of Entry: Indicate your publication permissions, sign the authorisation form and agree to Competition Rules & Regulations.

# **Questions?**

As you prepare your entry, you are encouraged to take advantage of all <u>entry materials & resources</u>, including the Entry Kit, which includes all detailed rules and regulations, the <u>Effective Entry Guide</u>, which provides tips from past judges, and Case Study Examples, featuring past Effie winners.



### REQUIREMENTS

The creative work and the written text of the entry must be the original work of the credited companies and authors.

### **Eligibility period**

To be eligible, work must be isolated to Hong Kong and work must have run at some point between 5/1/24 - 7/31/24. Work that ran after the cut-off period may not be submitted. Results that fall after the end of the eligibility period and are directly tied to the work submitted are fine to submit. Test efforts are not eligible.

Review all eligibility rules in the Entry Kit.

#### No agency names (except in the credits)

Do not include agency names in the written case, creative examples (including file names), or sources.

#### Use charts & graphs to illustrate your story

Entrants are encouraged to display data via charts & graphs within the limits allotted in each question. To insert charts & graphs in your responses in the <u>entry portal</u>, save each chart/graph individually as a .jpg image (700-900 pixels wide or tall recommended).

#### No linking to external websites

Do not direct judges to visit external websites. Judges can only review the content provided in your written entry and creative examples.

#### Source your data

All data included in the entry form must reference a specific, verifiable source.

# TOP TIPS FROM JUDGES

### Be clear, concise, compelling & honest.

Judges evaluate approximately 6-10 cases in a session - shorter, well-written entries stand out. Clear storytelling that connects every aspect back to the core idea and results will help your case stand out.

#### **Context is key**

Judges may not work in your category and may not know your brand. Provide context to convey the degree of difficulty for your challenge & the significance of your results. The entries should show awareness of external factors that could have influenced campaign success or failure. Acknowledging these factors demonstrated a deeper understanding of the campaign's environment and context, which can add credibility.



### Speak to the entry category

Judges evaluate work on effectiveness in the context of the entered category. Be sure your stated goal and results align with the category definition.

### Tell a story

Write your entry with your audience, Effie Judges, in mind. Judges are looking for an engaging, clear story that links each section of the form together. Judges will be evaluating your work with a critical eye - address questions you think they will have.

### Articulate strategic insights

Clearly articulate strategic insights rooted in genuine business needs and consumer insights. Demonstrate why certain strategies were chosen and how they directly addressed the objectives.

### Effective use of data and metrics

Focus on a few key performance indicators directly linked to business outcomes, rather than presenting a wide array of metrics without clear relevance to the campaign's success.

### Review

Ask colleagues who do not work on the brand to review the entry. Ask what questions they have - what was unclear? Where did the case fall flat? Ask a strong proofreader to review the entry.

View additional tips from the Jury in the Entry Kit.



# Entry Details

EFFIE ENTRY CATEGORY	Performance Marketing
Review category definitions <u>here</u> . <i>If entering</i>	(All other category submissions should use the Standard
multiple categories, keep category	or Sustained Success entry forms.)
restrictions in mind.	of Sustained Success entry forms.
BRAND NAME	
List the specific brand name here (not the	
parent company name)	
ENTRY TITLE	
Your Entry Title should be a short case	
name. The Entry Title will be used in	
publicity materials if the case is a winner or	
finalist.	
DATES EFFORT RAN	
List the start/end dates of the effort, even if	
it goes beyond the Effie eligibility period.	MM/DD/YY - MM/DD/YY
Efforts that are ongoing should leave the	
end date blank in the entry portal.	
REGIONAL CLASSIFICATION	
Select all that apply. Please note, that if your	Drop down on portal as follows:
effort is Multinational, your entry must be	Drop down on portal as follows: Local / Regional / National / Multinational / Non-English
isolated to Hong Kong.	Local / Regional / National / Multinational / Non-English
MARKET(S) PRESENTED IN THIS CASE	
List the market(s) presented in this case	
<i>(limited to the market(s) covered by the Effie</i>	
program). You must provide specific	Hong Kong
objectives and results for any market(s)	
listed here.	
ALL MARKETS WHERE THIS CASE RAN	
List all markets where this work ran,	
including those not presented in this case.	
including those not presented in this case.	Drop down list on portal as follows:
	Automotive / Banking and Finance: General /
INDUSTRY SECTOR	Banking and Finance Services: Digital Wallet,
<i>Classify your brand by one of the available</i>	Payment Solutions / Beauty, Fragrance, Personal
industry sectors.	Care / Beverages: Alcohol, Non-Alcohol / Culture &
	The Arts / Delivery Services / Education & Training /
	Fashion & Accessories / Fast Moving Consumer



	Goods / Food / Gaming & E-Sports / Government
	Services, Non-Profit Organizations or Activities,
	Transportation, Utilities / Health & Wellness: Health,
	Fitness & Wellness / Health & Wellness: Healthcare
	Services/ Health & Wellness: Over-the-counter
	(OTC) / Health & Wellness: Rx / Home Furnishings &
	Appliances / Insurance / Luxury Goods / New
	Product & Services Introduction / Office, Computer
	Equipment, Electrical Appliances / Pet Care / Real
	Estate Agents, Real Estate Developments /
	Restaurants, Fast Food / Supermarkets, Shops &
	Stores, Retail, Etail / Telecom & Internet Services,
	Media & Entertainment, Electronics / Travel,
	Tourism, Recreational, Leisure Facilities
INDUSTRY/CATEGORY SITUATION	Drop down list to choose from:
Select one.	Growing / Flat / In Decline

# Executive Summary

Give the judges an understanding of the case they are about to read by providing a brief summary for each of the items below. A one-sentence summary is recommended for each line.

(Maximum per line: 20 words.)

The Challenge:	
The Insights:	
The Strategic	
Idea/Build:	
Bringing the	
Strategy & Idea to	
Life:	
The Results:	
Why is this entry an o	utstanding example of effective marketing in this Effie entry category?
Summarize your case by focusing on how your results related directly back to your challenge and	
objectives. When entering multiple categories, it is important to customize your response for each	
category. If judges have questions about your eligibility in this category, they will refer to this response.	
(Maximum: 100 word	ls)





# Section 1 - Challenge, Context & Objectives

# 23.3% of Total Score

This section covers your strategic business context for your marketing activity, alongside your key business challenge and objectives.

Please provide the necessary context on your industry category, competitors, and brand so the judges, including those unfamiliar with your brand/category, can evaluate your entry. Outline why your business challenge was the right opportunity to grow and the degree of ambition represented by your objectives.

1A. Before your effort began, what was the state of the brand's business and the overall category in which it competes? What was the strategic challenge that stemmed from this business situation? Provide context on the degree of difficulty of this challenge.

Describe the market context for the performance marketing activities

(Maximum: 400 words; 3 charts/visuals)

Provide answer.

1B. What were the Business, Marketing and Campaign/Activity objectives that you set to address your challenge? What were the Key Performance Indicators (KPIs) set against each objective? Provide specific numbers/percentages for each and benchmarks wherever possible.

You may provide both Pre-Conversion objectives and Conversion metrics. You must provide at least one conversion objective. Please see the <u>Objectives Guide</u> for examples of Pre-Conversion and Conversion metrics along the customer journey.

Effie is open to all types of objectives; it is the entrant's responsibility to explain why their objectives are important to the business/organization and challenging to achieve. Provide context, including prior year, competitor, and/or category benchmarks to help the judges understand why these goals were set and how challenging they were. Present the performance marketing goals and explain how these goals relate back to the overall brand or organization's strategy and objectives.

# **RESPONSE FORMAT**

List each objective individually. We have allowed for one key business objective (required) and up to 3 Marketing (Customer) and Activity (Comms.) objectives (1 required, 3 maximum for both types). If you had fewer marketing and activity objectives, that is fine, please leave the fields blank. For each objective, provide brief context for why you chose it, state the KPIs and benchmarks.





BUSINESS OBJECTIVE (Required)		
Objective - Overview & KPI <i>(Maximum: 30 words)</i>	(neganee)	
Rationale - Why the objective was selected & what is the benchmark? (Maximum: 75 words; 3 charts/visuals)		
Measurement - How did you plan to measure it? <i>(Maximum: 30 words)</i>		
Tagging - What keywords best describe your objective type? <i>(1 Required, No Maximum)</i>	Select from the following list in the portal: Brand or business transformation Category growth Environmental/social impact (e.g. sustainability/purpose/diversity/CSR) Geographic expansion New brand or product/service launch Profitability (growth/maintenance/easing decline) Revenue (growth/maintenance/easing decline/value share) Volume (growth/maintenance/easing decline/volume share) Other (add your own)	
MARKETING OBJECTIVE 1 (Required)		
Objective - Overview & KPI <i>(Maximum: 30 words)</i>		
Rationale - Why the objective was selected & what is the benchmark? ( <i>Maximum: 75 words; 3</i> <i>charts/visuals</i> )		





Measurement - How did you	
plan to measure it?	
(Maximum: 30 words)	
Tagging - What keywords best describe your objective type? <i>(1 Required, No Maximum)</i>	Select from the following list in the portal: Advocacy/recommendation Changes in specific brand attributes Consideration Conversion Cultural Relevance Frequency Lead generation Penetration/acquisition Renewal/retention/lifetime value Salience/awareness Weight/value of purchase Other (add your own)
MARKETING OBJECTIVE 2 (Optional)	
Objective - Overview & KPI <i>(Maximum: 30 words)</i>	
Rationale - Why the objective was selected & what is the benchmark? (Maximum: 75 words; 3 charts/visuals)	
Measurement - How did you plan to measure it? <i>(Maximum: 30 words)</i>	
	Select from the following list in the portal:
Tagging - What keywords best describe your objective type? <i>(1 Required, No Maximum)</i>	Advocacy/recommendation Changes in specific brand attributes Consideration Conversion
	Cultural Relevance



	Frequency Lead generation Penetration/acquisition Renewal/retention/lifetime value Salience/awareness Weight/value of purchase Other (add your own)
	MARKETING OBJECTIVE 3 (Optional)
Objective - Overview & KPI (Maximum: 30 words)	
Rationale - Why the objective was selected & what is the benchmark? (Maximum: 75 words; 3 charts/visuals) Measurement - How did you plan to measure it? (Maximum: 30 words)	
Tagging - What keywords best describe your objective type? (1 Required, No Maximum)	Select from the following list in the portal: Advocacy/recommendation Changes in specific brand attributes Consideration Conversion Cultural Relevance Frequency Lead generation Penetration/acquisition Renewal/retention/lifetime value Salience/awareness Weight/value of purchase Other (add your own)





ACTIVITY OBJECTIVE 1 (Required)		
Objective - Overview & KPI <i>(Maximum: 30 words)</i>		
Rationale - Why the objective was selected & what is the benchmark? (Maximum: 75 words; 3 charts/visuals) Measurement - How did you plan to measure it? (Maximum: 30 words)		
Tagging - What keywords best describe your objective type? (1 Required, No Maximum)	Select from the following list in the portal: Advocacy/recommendation Efficiency (e.g. cost per acquisition) Popularity/fame/social discourse Positive sentiment/emotional resonance Reach (e.g. open rate, shares, views, attendance) Recall (brand/ad/activity) Other (add your own)	
ACTIVITY OBJECTIVE 2 (Optional)		
Objective - Overview & KPI (Maximum: 30 words)		
Rationale - Why the objective was selected & what is the benchmark? (Maximum: 75 words; 3 charts/visuals)		
Measurement - How did you plan to measure it? <i>(Maximum: 30 words)</i>		
Tagging - What keywords best describe your objective type?	Select from the following list in the portal: Advocacy/recommendation	



(1 Required, No Maximum)	Efficiency (e.g. cost per acquisition)
	Popularity/fame/social discourse
	Positive sentiment/emotional resonance
	Reach (e.g. open rate, shares, views, attendance)
	Recall (brand/ad/activity)
	Other (add your own)
	-

ACTIVITY OBJECTIVE 3 (Optional)	
Objective - Overview & KPI <i>(Maximum: 30 words)</i>	
Rationale - Why the objective was selected & what is the benchmark? (Maximum: 75 words; 3 charts/visuals)	
Measurement - How did you plan to measure it? <i>(Maximum: 30 words)</i>	
Tagging - What keywords best describe your objective type? <i>(1 Required, No Maximum)</i>	Select from the following list in the portal: Advocacy/recommendation Efficiency (e.g. cost per acquisition) Popularity/fame/social discourse Positive sentiment/emotional resonance Reach (e.g. open rate, shares, views, attendance) Recall (brand/ad/activity) Other (add your own)

# DATA SOURCES: SECTION 1

You must provide a source for all data and facts presented anywhere in the entry form. The below field may only be used to list sources of data provided in your responses above. Entrants may not include any additional context or information in the below field.



**Recommended Format:** Use footnotes in your responses above and list each source numerically below. We recommend each source include the following information: Source of Data/Research, Type of Data/Research, Dates Covered. Do not include agency names in your sources.

See the Entry Kit information.

Provide sources of data included in your responses to Section 1.

# Section 2 - Insights & Strategy

23.3% of total score

This section covers the key building blocks of your strategy.

Explain to the judges why you chose the audience you did. Outline your key insight(s) and how they led to the strategic idea or build that addressed the business challenge the brand was facing.

2A. Define the target audience(s) you were trying to reach and explain why it was/they were relevant to the brand and the challenge.

Describe your audience(s) using demographics, culture, media behaviors, etc. Explain if your target was a current audience, a new audience, or both. What perceptions or behaviors are you trying to affect or change?

Commerce & Shopper Cases: Be sure to highlight the shopper's motivations, mindset, behaviors, and shopper occasion.

(Maximum: 300 words; 3 charts/visuals)

Provide answer.

2B. Explain the thinking that led you to your insight(s). **Clearly state your insight(s) here.** Clarify how the insight(s) were directly tied to your brand, your audience's behaviors and attitudes, your research and/or business situation. How would this unique insight(s) lead to the brand's success and how did it inform your strategic idea.

(Maximum: 400 words; 3 charts/visuals)

Provide answer.

2C. What was the core idea or strategic build you arrived at using your insight(s) that enabled you to pivot from challenge to solution for your brand and customer?

(Maximum: 200 words; 1 chart/visual)

Provide answer.



# DATA SOURCES: SECTION 2

You must provide a source for all data and facts presented anywhere in the entry form. The below field may only be used to list sources of data provided in your responses above, do not include any other information.

Provide sources of data included in your responses to Section 2.

# Section 3 - Bringing the Strategy & Idea to Life

## 23.3% of total score

This section relates to how you **translated your core strategic idea into a compelling creative** platform and channel plan i.e. how and where you brought your strategy to life. And how you tested for ongoing optimization.

Help the judges evaluate your entry by demonstrating how you created work that targeted and motivated customers effectively. Outline how your creative and channels plans worked together to drive results.

3A. Describe the key elements of your plan that activated your strategy. Outline any components that were active in the effort e.g. all integral communications, promotions, CRM program, customer experience, pricing changes, etc. that were a part of your effort

(Maximum: 300 words; 3 charts/visuals)

Provide answer.

3B. Outline the key building blocks of the creative executions for your main marketing vehicles e.g., endline, call-to-actions and format choices. If relevant, include any important changes that optimized the creative while the activity was running.

(Maximum: 300 words; 3 charts/visuals)

Provide answer.

3C. Outline the rationale behind your communications strategy, experience strategy and channel plan. Explain how the integral elements worked together to drive results. If relevant, explain how you changed your spend across channels as part of your campaign optimization.



(Maximum: 500 words; 3 charts/visuals)

Provide answer.

### **KEY VISUAL**

You have the option to upload a single image to accompany your explanation in this section to show how you brought your strategy and idea to life. It may be a media plan, a marketing mix visual, a flowchart, a calendar, a storyboard, etc. The image must be jpg/jpeg/png. You do not need to upload a copy of any of your creative images for judging here, as judges will view those on the creative examples tab.

## DATA SOURCES: SECTION 3

You must provide a source for all data and facts presented anywhere in the entry form. The below field may only be used to list sources of data provided in your responses above. Entrants may not include any additional context or information in the below field.

Provide sources of data included in your responses to Section 3.

# Section 4 - Results

## 30% of total score

This section relates to your results. Here you need to be able to demonstrate the impact your effort has had on your business/brand/cause objectives - attributable to the activity and its elements and taking into account other factors. You will need to provide a result corresponding to each objective listed in your response to question 1B.

4A. How do you know it worked? Explain, with <u>category, competitor and/or prior year context</u>, why these results are significant for the brand's business. Results must relate back to your specific audience, objectives, and KPIs. Your answer must include results for your key conversion metrics (initial result, best result & timing, results stemming from optimization, etc.

## **RESPONSE FORMAT**

You have up to 350 words and 5 charts/visuals to set up your results. Then, for each objective provided in Question 1B, you are required to provide a corresponding result.

## **ELIGIBILITY REMINDERS**

- 1. Provide a clear time frame for all data shown either within your response or via the sources box.
- 2. All results must be isolated to Hong Kong.



- 3. Work must have run in the eligibility window of May 2024 July 2025. Results after July 2025 that are directly related to work that ran in the eligibility window can be included.
- 4. All results must correspond to a data source.

## **Results Overview**

You may use the space below to provide your results overview.

(Maximum 350 words, 5 charts/visuals)

Provide results overview here.

	Business Objective Results	
(Requ	(Required - Corresponds to your Business Objective listed in 1B)	
Business Objective from Question 1B	The entry portal will list your Business Objective from Question 1B here automatically	
List Result <i>(Maximum: 30 words)</i>		
Context (Maximum: 150 words; 3 charts/visuals)		
	Marketing Objective #1 Results	
(Requ	uired - Corresponds to Marketing Objective #1 listed in 1B)	
Marketing Objective #1 from Question 1B	The entry portal will list Marketing Objective #1 from Question 1B here automatically	
List Result <i>(Maximum: 30 words)</i>		
Context ( <i>Maximum: 150 words; 3</i> <i>charts/visuals</i> )		
Marketing Objective #2 Results		
(Required if Marketing Objective #2 was provided in1B)		
Marketing Objective #2 from Question 1B	The entry portal will list Marketing Objective #2 from Question 1B here automatically	



List Result <i>(Maximum: 30 words)</i>	
Context (Maximum: 150 words; 3 charts/visuals)	
	Marketing Objective #3 Results
(F	Required if Marketing Objective #3 was provided in 1B)
Marketing Objective #3 from Question 1B	The entry portal will list Marketing Objective #3 from Question 1B here automatically
List Result <i>(Maximum: 30 words)</i>	
Context ( <i>Maximum: 150 words; 3</i> <i>charts/visuals</i> )	
	Activity Objective #1 Results
(Required	d - Corresponds to Campaign/Activity Objective #1 listed in 1B)
Activity Objective #1 from Question 1B	The entry portal will list Activity Objective #1 from Question 1B here automatically
List Result <i>(Maximum: 30 words)</i>	
Context (Maximum: 150 words; 3 charts/visuals)	
	Activity Objective #2 Results
(Required if Campaign/Activity Objective #2 was provided in 1B)	
Activity Objective #2 from Question 1B	The entry portal will list Activity Objective #2 from Question 1B here automatically
List Result <i>(Maximum: 30 words)</i>	
Context ( <i>Maximum: 150 words; 3</i> <i>charts/visuals</i> )	



Activity Objective #3 Results			
(Required if Campaign/Activity Objective #3 was provided in 1B)			
Activity Objective #3 from Question 1B	The entry portal will list Activity Objective #3 from Question 1B here automatically		
List Result <i>(Maximum: 30 words)</i>			
Context (Maximum: 150 words; 3 charts/visuals)			
Additional Results			
You may use the below space to provide additional results achieved that you did not have an initial objective for. This space may only be used for additional results beyond those that align with your listed objectives. It is not required to provide additional results & you may leave this field blank.			
(Maximum: 250 words; 3 c	charts/visuals)		
List additional results here			
affected the results of this Select factors from the cha provided. We recognize th	4B. Marketing rarely works in isolation. Outside of your effort, what else in the marketplace could have affected the results of this case - positive or negative? Select factors from the chart and explain the influence (or lack of influence) of these factors in the space provided. We recognize that attribution can be difficult; however, we're inviting you to provide the broader picture here in making the case for your effectiveness.		
(Maximum: 200 words; 3 d	charts/visuals)		
Business Events (e.g. changes in supply chain, government regulations) Societal or Economic Events (e.g. changes in economic, political, social factors)			
Internal Company Events (e.g. change in ownership, internal dynamics, etc.)			
	(e.g. weather, natural phenomenon, etc.) Other Factors		
Other marketing for the brand, running at the same time as this effort			
Provide answer.			



## DATA SOURCES: SECTION 4

You must provide a source for all data and facts presented anywhere in the entry form. The below field may only be used to list sources of data provided in your responses above. Entrants may not include any additional context or information in the below field.

Provide sources of data included in your responses to Section 4.

# **Investment Overview**

The Investment Overview is reviewed as part of Section 3: Bringing the Strategy & Idea to Life, along with your response to Question 3 and your creative work, as presented in the Reel and Images. These elements together account for 23.3% of your score.

The Investment Overview, like the rest of the entry form, is completed in the Entry Portal. The questions below are visuals of all the drop-down box options to share with your team to gather data.

## **Paid Media Expenditures**

Select paid media expenditures (purchased and donated), not including agency fees or production costs, for the effort described in this entry. If there were no paid media expenditures, please select Under HK\$500 thousand and elaborate below. If the case did not run the year prior, select not applicable and provide context in the elaboration area below.

Current Year/Time Period: May 2024 - July 2025	Campaign Period: Prior Year
Under HK\$500K	Under HK\$500K
HK\$500K - 1M	HK\$500K - 1M
HK\$1 - 3M	HK\$1 - 3M
HK\$3 - 5M	HK\$3 - 5M
HK\$5 – 10M	HK\$5 - 10M
HK\$10 - 20M	HK\$10 - 20M
HK\$20 - 40M	HK\$20 - 40M
HK\$40 - 60M	HK\$40 – 60M
HK\$60 - 80M	HK\$60 - 80M
HK\$80 million and over	HK\$80 million and over
	Not Applicable



	Less		
Compared to other competitors in this	About the Same		
category, this budget is:	More		
	Not Applicable (Elaboration Required)		
Compared to prior year around on the brand	Less		
Compared to prior year spend on the brand overall, the brand's overall budget this year	About the Same		
is:	More		
13.	Not Applicable (Elaboration Required)		
Media Budget Elaboration			
Provide judges with the context to understand your budget. What was the balance of paid (purchased and donated), earned, owned and shared media? What was your distribution strategy? Did you outperform your media buy?			
In addition to providing context around your budget, if you selected Not Applicable to either of the previous two questions, explain why you selected Not Applicable.			
(Maximum: 150 words)			
Provide answer.			

**Production & Other Non-Media Expenditures** 

Select a budget range for the key assets you developed to bring your idea to life. This should include hard pre and post productions costs, talent (influencer or celebrity fees) and any activation costs.

(Maximum: 100 words)	
Under HK\$500 thousand	HK\$20 - 40 million
HK\$500 thousand - 999 thousand	HK\$40 - 60 million
HK\$1 - 2 million	HK\$60 million and over
HK\$2 - 5 million	Not Applicable
HK\$5 - 10 million	Not Available / Unknown
HK\$10 - 20 million	

Provide answer.

**Owned Media** 

Was Owned Media a part of your effort? (Yes/No)



Elaborate on owned media (digital or physical company-owned real estate), that acted as communication channels for case content.

(Maximum: 100 words)

Provide answer.

Sponsorship and Media Partnerships

Select the types of sponsorships /media partnerships used in your case. Choose all that apply.

Then, provide additional context regarding these sponsorships and media partnerships, including timing.

(Maximum: 100 words)

Product Placement -	Product Placement -	Sponsorship -	Sponsorship -
Occasional	Ongoing	On Site	Live Activation
Sponsorship - Talent or Influencer	Unique Opportunity	Not Applicable	

Provide elaboration.

## Data Sources: Investment Overview

You must provide a source for all data and facts presented anywhere in the entry form. The below field may only be used to list sources of data provided in your responses above. Entrants may not include any additional context or information in the below field.

Provide sources of data included in your responses in the Investment Overview.

## All Touchpoints as Part of Your Effort

Select all touchpoints used in the effort, based on the options provided in the below chart. Within your response to Question 3, explain which touchpoints from the below list were integral to reaching your audience and why.

On the creative reel, you must show at least one complete example of each touchpoint that was integral to the effort's success. For example, if you mark 10 boxes below and 8 were key to the driving results and explained as integral in Question 3, those 8 must be featured on the reel.

Branded Content - Editorial	Digital Mktg SEM	Print - Magazine
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Branded Content - Product Placement	Digital Mktg SEO	Print - Newspaper	
Cinema	Digital Mktg Short Video (:15-3 min.)	Public Relations	
Contests	Digital Mktg Social: Organic	Radio	
Digital Mktg Affiliate	Digital Mktg Social: Paid	Retail Experience: Digital	
Digital Mktg Audio Ads	Digital Mktg Video Ads	Retail Experience: In Store	
Digital Mktg Content Promotion	Direct Mail	Sales Promotion, Couponing & Distribution	
Digital Mktg Display Ads	Events	Sampling/Trial	
Digital Mktg Email/Chatbots/ Text/Messaging	Health Offices / Point of Care	Sponsorships - Entertainment	
Digital Mktg Gaming	Influencer / Key Opinion Leader	Sponsorships - Sports	
Digital Mktg Influencers	Interactive / Website / Apps	Sponsorships - Unique Opportunity	
Digital Mktg Location based	Internal/In-Office Marketing	Street Mktg.	
Digital Mktg Long Video (3+ min.)	Loyalty Programs	Trade Shows, Trade Communications, Professional Engagement	
Digital Mktg Marketplace Ads	OOH - Billboards	TV	
Digital Mktg Mobile	OOH - Other Outdoor	User Generated Content & Reviews	
Digital Mktg Product Placement	OOH - Transportation	Other	
Digital Mktg Programmatic Display Ads	Packaging & Product Design	Other:	



Digital Mktg Programmatic Video Ads	Print - Custom Publication	
--	----------------------------	--

Main Touchpoints		
From the list outlined above, select the three most integral touchpoints for your effort. List in order of		
most integral to least integral.		
MAIN TOUCHPOINT #1		
(Select one of the		
touchpoints from the chart		
above.)		
MAIN TOUCHPOINT #2		
(Select one of the		
touchpoints from the chart		
above or Not Applicable.)		
MAIN TOUCHPOINT #3		
(Select one of the		
touchpoints from the chart		
above or Not Applicable.)		

SOCIAL MEDIA PLATFORMS Select all social media platforms utilized in your effort from the list below.			
Blog (Tumblr, Medium, etc.)	Discord	Facebook	Instagram
LinkedIn	Pandora	Pinterest	Reddit
Snapchat	Spotify	TikTok	Twitch
WeChat	WhatsApp	х	YouTube
	Not Applicable	Other:	





# **CREATIVE EXAMPLES**

Creative Work is reviewed as part of Scoring Section 3: Bringing the Strategy & Idea to Life, along with the entrant's response to Question 3A-3C and the Investment Overview. These elements together account for 23.3% of the total score.

## CREATIVE REEL

Judges typically recommend 70% of the reel focus on examples of integral creative work that your audience experienced, or other materials created to bring the idea to life internally or externally. At least one complete example of each integral touchpoint must be shown on the reel. No results or competitor logos/creative work may be included. It is acceptable to include some set-up/explanation, as long as the explanation does not impede with the judges' ability to access the creative work. The creative reel is not judged for the production quality of the reel; judges are evaluating only the creative work that ran in the marketplace as it relates to the challenge, insights, audience, and strategy.

Specific, quantifiable results, agency names/logos, and competitor logos/work may not be included anywhere in the video.

The Creative Work is viewed once the case has been read.

•3 min maximum. 250 MB max., mp4 format.,1 Required (Sustained Success Entries Only: 4 minutes)

•16:9 at 1920x1080.

•Do not include any agency names in the file name or anywhere in the reel. Give each upload file a unique name.

CREATIVE EXAMPLES PRESENTED IN THE CREATIVE REEL - SELECT ALL Select ALL touchpoints used in the effort.

Branded Content - Editorial	Digital Mktg SEM	Print - Magazine
Branded Content - Product Placement	Digital Mktg SEO	Print - Newspaper
Cinema	Digital Mktg Short Video (:15-3 min.)	Public Relations
Contests	Digital Mktg Social: Organic	Radio
Digital Mktg Affiliate	Digital Mktg Social: Paid	Retail Experience: Digital



Digital Mktg Audio Ads	Digital Mktg Video Ads	Retail Experience: In Store
Digital Mktg Content Promotion	Direct Mail	Sales Promotion, Couponing & Distribution
Digital Mktg Display Ads	Events	Sampling/Trial
Digital Mktg Email/Chatbots/Text/Messaging	Health Offices / Point of Care	Sponsorships - Entertainment
Digital Mktg Gaming	Influencer / Key Opinion Leader	Sponsorships - Sports
Digital Mktg Influencers	Interactive / Website / Apps	Sponsorships - Unique Opportunity
Digital Mktg Location based	Internal/In-Office Marketing	Street Mktg.
Digital Mktg Long Video (3+ min.)	Loyalty Programs	Trade Shows, Trade Communications, Professional Engagement
Digital Mktg Marketplace Ads	OOH - Billboards	TV
Digital Mktg Mobile	OOH - Other Outdoor	User Generated Content & Reviews
Digital Mktg Product Placement	OOH - Transportation	
Digital Mktg Programmatic Display Ads	Packaging & Product Design	Other:
Digital Mktg Programmatic Video Ads	Print - Custom Publication	

IMAGES OF CREATIVE WORK (2 REQUIRED, 6 MAXIMUM)

Upload images of your creative work that ran in the marketplace. Images should complement your creative reel and help the judges better evaluate creative elements that ran in front of your audience. <u>Note: Image 1 will be used for publicity purposes.</u>

Images for Judging are an opportunity to:

- Showcase work that is better seen as a still image vs. video format
- Draw further attention to key creative elements

Sustained Success Entrants: Label work with the year it ran.



Images will be published for finalist & winning cases.

- Upload 2-6 images of your creative work that ran in the marketplace.
- Do not include agency names in the file name or within the images.
- Technical Requirements: .jpg/jpeg format

# (2-4 Word Description of Image)

TRANSLATION OF NON-ENGLISH CREATIVE WORK (IF APPLICABLE)

If your creative examples include work that is not in the standard language of this Effie competition, you are required to include a translation to the local language either via subtitles within the creative OR you may provide a translation in the text box below.

(Maximum: 1000 words)

# Additional Requirements

Judges will review your written case and creative materials. Review the <u>Entry Kit</u> for full guidance on completing your written case and creative materials.

In addition to the written entry form & creative examples, additional data is required in the <u>entry portal</u>. These materials support Effie's mission of leading, inspiring & championing the practice and practitioners of marketing effectiveness.

This following pages outline the additional information you will be required to provide in the <u>entry portal</u> in order to submit your entry. Teams can use this document to collect information from team members while preparing your entry. Please ensure you provide yourself time to input these datapoints in the <u>entry</u> <u>portal</u> in advance of your intended entry deadline.

# Case Background

This information is for research and database purposes. These responses are not seen by judges.

PRODUCT/SERVICE TYPE Select one.	Tangible Good / Service / Other
PARENT BRAND STATUS Select one.	Existing Parent Brand / New Parent Brand / Not Applicable
SUB-BRAND STATUS Select one.	Existing Sub-Brand / New Sub-Brand / Not Applicable



NEW / EXISTING PRODUCT/SERVICE Select one.	New / Existing
CATEGORY STATUS Does the product/service create a new category or is it joining an existing category? Select one.	New Category / Existing Category
PRIMARY END USER Select one.	Business Purposes / Consumer Purposes / Not Applicable
CLASSIFICATION Select one.	Mainstream / Luxury / Not Applicable
	In-Store Retail Only
	Online Ecommerce Only
POINT OF PURCHASE	Primarily In-Store Retail with some Online Ecommerce
Select the option that best describes how the	Primarily E-Commerce with some In-Store Retail
audience purchased your product or donated to the cause promoted by your marketing effort.	A substantial amount of both In-Store Retail and Ecommerce
	Other
	Not Applicable
	Dominant Player. One large Competitor that has about 50% market share or more
COMPETITOR SITUATION Select the option that best describes the competitor	Dominant Player with strong competitors. One or multiple competitors with at least one competitor with about 30% to 50% market share
situation.	Fragmented. One or multiple competitors each with about 30% market share or less
	Not Applicable
COMPETITOR BRANDS	I

Provide the top competitor brands of your case. This helps ensure judges who work on competitor brands are not assigned your case. You may provide up to six competitor brands or list No Competitors.

(1 Required, 6 Maximum)

COMPETITOR 1	
Required.	
COMPETITOR 2	
Optional.	



COMPETITOR 3	
Optional.	
COMPETITOR 4	
Optional.	
COMPETITOR 5	
Optional.	
COMPETITOR 6	
Optional.	
AUDIENCE	
Please share insights into your primary audi	ience below.
AUDIENCE GENDER	Female / Male / Transgender or Non-Binary /
Select one.	Not Applicable (We did not target by gender.)
	Children 12 & Under / Ages 13-17 / Ages 18-24 /
AUDIENCE AGE	Ages 25-34 / Ages 35 - 44 / Ages 45-54 / Ages 55-64
Select all that apply.	/ Ages 65+ / Not Applicable (We did not target by
	age.)
AUDIENCE TYPE	Cultural or Ethnic Group / Employees / Parents / Not
Select all that apply.	Applicable / Other
MEDIA COMPANIES	· · · · · · · · · · · · · · · · · · ·
	companies/owners that were a part of your effort, whether or as a
,	If no media companies were used in this effort, you may leave this
question blank.	······································
MEDIA COMPANY 1	
Optional.	
MEDIA COMPANY 2	
Optional.	
MEDIA COMPANY 3	
Optional.	
MEDIA COMPANY 4	
Optional.	
MEDIA COMPANY 5	
Optional.	
RESEARCH PARTNERS	
	ut listur to three componies
Indicate research partners used for this effo	rt. List up to three companies.
RESEARCH PARTNER 1	
Required.	
RESEARCH PARTNER 2	
Optional.	
RESEARCH PARTNER 3	
Optional.	
RESEARCH	



Select the most important research done for your case	e. Then, select all research done for your case.
PRIMARY RESEARCH Select one.	Copy Testing / Focus Groups / Neuroscience / Positioning or Concept Testing / Strategic (segmentation, market structure, U&A) / Tracking / Not Applicable / Other
ALL RESEARCH Select all.	Copy Testing / Focus Groups / Neuroscience / Positioning or Concept Testing / Strategic (segmentation, market structure, U&A) / Tracking / Not Applicable / Other
ARTIFICIAL INTELLIGENCE (AI)	
In which of the following areas, if at all, did this campaign use artificial intelligence? Please select all that apply.	<ul> <li>Not applicable/did not use</li> <li>Campaign execution (automated ad buying, ad personalization, etc.)</li> <li>Campaign strategy development (audience segmentation, channel optimization, etc.)</li> <li>Content ideation</li> <li>Copywriting and messaging</li> <li>Market/audience research and insights</li> <li>Media planning</li> <li>Performance monitoring</li> <li>Post-campaign analysis and learning</li> <li>Testing and validation (simulated user testing, AI-driven A/B testing, etc.)</li> <li>Video and image generation</li> <li>Other, please list:</li> </ul>
Elaborate on how AI was used in developing or executing the work. This data is for learning purposes and will not be seen by judges. (Maximum: 100 words)	
SUSTAINABLE DEVELOPMENT GOALS Effie has partnered with the PVBLIC Foundation t	to support the <u>UN's 2030 Agenda for Sustainable</u> e <mark>nt Goals (SDGs).</mark> Please help us to recognize the



achievements of our industry in creating positive change by selecting all Sustainable Development Goals aligned with your effort.

Affordable & Clean	Clean Water &	Climate Action	Decent Work &
Energy	Sanitation	Climate Action	Economic Growth
Gender Equality	Good Health & Well- Being	Industry, Innovation & Infrastructure	Life Below Water
Life on Land	No Poverty	Partnerships for the Goals	Peace, Justice & Strong Institutions
Quality Education	Reduced Inequalities	Responsible Consumption	Sustainable Cities &
		& Production	Communities
Zero Hunger		Not Applicable	
Elaborate on how one	e or multiple Sustainable		
Development Goals v	vere used in the work.		
Maximum: 100 words	1		

If your work featured an underrepresented community, did you involve someone from that community in the development of your work?	<ul> <li>Not Applicable</li> <li>No</li> <li>Yes</li> </ul>
If so, please elaborate on their input and how you adapted your work accordingly. Maximum: 100 words	





# **Publicity Materials**

All materials provided in this section should be submitted with publication purposes in mind. Do not include any confidential information in the public case summary or statement of effectiveness.

# 90 WORD PUBLIC CASE SUMMARY

Provide a snapshot of the effectiveness of your case. The summary should be written as though it will be judged. Using at least three complete sentences, summarize the case and its goal. Indicate objectives and how the evidence of results directly relates to those objectives (concrete numbers or percentages vs. general terms like "record sales" or "big success"). Think of the case summary as a long tweet, mini-case, or an elevator speech.

The case summary will be published in the <u>Case Library</u>. It may also be used for promotional purposes and should <u>not</u> contain any confidential information.

(Maximum: 90 words)

Provide answer.

STATEMENT OF EFFECTIVENESS

Please provide a short statement on the effectiveness of your case.

The intention of this statement is to provide a better understanding of why your work was worthy of either finalist status or an award. It is an opportunity to showcase the success of your effort. You may choose to touch on your most important result, why the effort was effective or significant to the brand, the most important learning taken away from this case, or an interesting/fun fact about the work.

If your case is a winner, it may be shown on screen at the awards gala or in the promotion of your case if it is a finalist or winner.

Examples:

Moved familiarity from 24% to 62% with the core gaming audience Earned over 600 million media impressions in just 8 weeks Brought new users into a declining category and increased social interactions.

(Maximum: 15 words)

Provide answer.

OTHER PUBLICITY MATERIALS CHECKLIST The following materials will need to be uploaded to the entry portal.



PRIMARY PUBLICITY IMAGE

Upload one high-res image (.jpg/.jpeg) of your creative work that best represents the essence of your case. This is the image Effie will use for publicity purposes.

## TEAM PHOTO (OPTIONAL)

Upload team photos of the lead agency and client team(s). You may upload a maximum of one photo per lead agency and client. You may only submit a third or fourth team photo only if you have a second lead agency or client.

Team photos may be featured online and at the Effie Awards Gala. Team photos may be the client/agency together or separate photos for agency and client teams. It is preferred to upload your team photo at time of entry, but if you do not have a team photo available at time of entry, you may leave this field empty. Team photos are not required but strongly encouraged.

Reminder: Creative Examples Provided for Judging will also be made public for all finalists & winners. These details are outlined in Judging Materials section of this template.

# **Company Credits**

This information is not seen by judges. Effie will publicly celebrate all credited companies & individuals if your case becomes a finalist or winner.

Credits cannot be removed or replaced after the entry is submitted. It is critical that senior leadership reviews credits for accuracy. As confirmation, senior leadership is required to sign off on the Authorization & Verification Form, stating credits are accurate and complete.

Additions may be accepted if space is available. The process for amending an entry is time consuming and rigorous and will incur a HK\$1,800 fee per request. No additions will be accepted after November 14, 2025. See the entry kit for full credit information.

All entries submitted from the same agency office location should list the "Agency Name" precisely the same way to ensure your office is recognized as one. Communicate with your corporate/executive team, PR department, and other teams entering this year's competition from your agency office to ensure you are entering each agency name accurately and consistently.

LEAD AGENCY #1 (Requi	red)
COMPANY NAME	



ADDRESS		
COMPANY TYPE Select one.	Agency: Brand Identity Agency: Business-to-Business Agency: Data / Programmatic Agency: Design Agency: Digital / Interactive Agency: Direct Marketing Agency: Experiential / Event Agency: Full-Service / Creative Agency: Guerilla Agency: Health Agency: In-House Agency: Media Agency: Media Agency: Performance Marketing Agency: Production Agency: Promotional Agency: Public Relations Agency: Shopper Marketing / Commerce Agency: Other	Ad or Mar Tech Brand / Client Consultancy Educational Institution Non-profit Media Owner Research Company Retailer Startup Other
COMPANY SIZE Select one.	1-50 Employees / 51-200 Employe	es / 201-500 Employees / 500+ Employees
WEBSITE		
AGENCY NETWORK		
HOLDING COMPANY		
MAIN CONTACT		
questions/issues, and the	entrant contact cannot be reache ir entry is a finalist/winner, along	ct on this entry should there be any ed. This contact will also be sent a with key information about celebrating your
FULL NAME		
JOB TITLE		
EMAIL ADDRESS		
PHONE NUMBER		
AGENCY PR CONTACT	·	
-		cy. This contact may receive a congratulatory
	/winner. This name will not be listed	d publicly.
FULL NAME		



JOB TITLE		
EMAIL ADDRESS		
PHONE NUMBER		
CEO / TOP RANKING EXE	ECUTIVE CONTACT	
-		inalist/winner but will not be added to our
mailing lists. This name will	not be listed publicly.	
FULL NAME		
JOB TITLE		
EMAIL ADDRESS		
PHONE NUMBER		
LEAD AGENCY #2 (Optio	nal)	
COMPANY NAME		
ADDRESS		
COMPANY TYPE Select one.	Agency: Brand Identity Agency: Business-to-Business Agency: Data / Programmatic Agency: Design Agency: Digital / Interactive Agency: Direct Marketing Agency: Experiential / Event Agency: Full-Service / Creative Agency: Guerilla Agency: Guerilla Agency: Health Agency: In-House Agency: Media Agency: Multicultural Agency: Performance Marketing Agency: Production Agency: Promotional Agency: Public Relations Agency: Shopper Marketing / Commerce Agency: Other	Ad or Mar Tech Brand / Client Consultancy Educational Institution Non-profit Media Owner Research Company Retailer Startup Other
COMPANY SIZE	1-50 Employees / 51-200 Employe	es / 201-500 Employees / 500+ Employees



Select one.	
WEBSITE	
AGENCY NETWORK	
HOLDING COMPANY	
MAIN CONTACT	
This contact will be consider	ed the main point of contact for the second lead agency. This contact will also be
sent a congratulatory note if success. This name will not b	your entry is a finalist/winner, along with key information about celebrating your be listed publicly.
FULL NAME	
JOB TITLE	
EMAIL ADDRESS	
PHONE NUMBER	
AGENCY PR CONTACT	
This contact should be the p	erson who handles PR for your agency. This contact may receive a congratulatory
note if your entry is a finalist	/winner. This name will not be listed publicly.
FULL NAME	
JOB TITLE	
JOB TITLE EMAIL ADDRESS	
EMAIL ADDRESS	ECUTIVE CONTACT
EMAIL ADDRESS PHONE NUMBER CEO / TOP RANKING EXE This contact may receive a c	ongratulatory note if your entry is a finalist/winner but will not be added to our
EMAIL ADDRESS PHONE NUMBER CEO / TOP RANKING EXE This contact may receive a c mailing lists. This name will	ongratulatory note if your entry is a finalist/winner but will not be added to our
EMAIL ADDRESS PHONE NUMBER CEO / TOP RANKING EXE This contact may receive a c	ongratulatory note if your entry is a finalist/winner but will not be added to our
EMAIL ADDRESS PHONE NUMBER CEO / TOP RANKING EXE This contact may receive a c mailing lists. This name will	ongratulatory note if your entry is a finalist/winner but will not be added to our
EMAIL ADDRESS PHONE NUMBER CEO / TOP RANKING EXE This contact may receive a c mailing lists. This name will FULL NAME	ongratulatory note if your entry is a finalist/winner but will not be added to our

# Client(s)

Entrants are required to credit at least one client company. If there were two clients involved in your effort, credit the second client in the designated space below. Both clients will receive equal recognition in all publicity and in the <u>Effie Index</u> if your case is a finalist or winner

Please note that for publicity purposes, both the Brand Name (as entered when creating your entry) and the Client Company (listed below) are recognized. If your brand has an overarching parent company, please input the client company here (vs. the brand).



CLIENT #1 (Required)		
COMPANY NAME		
ADDRESS		
COMPANY TYPE Select one.	Agency: Brand IdentityAgency: Business-to-BusinessAgency: Data / ProgrammaticAgency: DesignAgency: Digital / InteractiveAgency: Direct MarketingAgency: Experiential / EventAgency: Full-Service / CreativeAgency: GuerillaAgency: HealthAgency: MediaAgency: Performance MarketingAgency: ProductionAgency: ProductionAgency: ProductionAgency: Shopper Marketing /CommerceAgency: Other	Ad or Mar Tech Brand / Client Consultancy Educational Institution Non-profit Media Owner Research Company Retailer Startup Other
COMPANY SIZE Select one.	1-50 Employees / 51-200 Employe	ees / 201-500 Employees / 500+ Employees
WEBSITE		
CLIENT NETWORK		
		e client. This contact will also be sent a key information about celebrating your success.
JOB TITLE		
EMAIL ADDRESS		
PHONE NUMBER		
		finalist/winner but will not be added to our
FULL NAME		
JOB TITLE		



EMAIL ADDRESS		
PHONE NUMBER		
CLIENT #2 (Optional)		
COMPANY NAME		
ADDRESS		
COMPANY TYPE Select one.	Agency: Brand Identity Agency: Business-to-Business Agency: Data / Programmatic Agency: Design Agency: Digital / Interactive Agency: Direct Marketing Agency: Experiential / Event Agency: Full-Service / Creative Agency: Guerilla Agency: Guerilla Agency: Health Agency: In-House Agency: Media Agency: Media Agency: Performance Marketing Agency: Production Agency: Production Agency: Public Relations Agency: Shopper Marketing / Commerce Agency: Other	Ad or Mar Tech Brand / Client Consultancy Educational Institution Non-profit Media Owner Research Company Retailer Startup Other
COMPANY SIZE Select one.	1-50 Employees / 51-200 Employe	es / 201-500 Employees / 500+ Employees
WEBSITE		
CLIENT NETWORK		
MAIN CONTACT This contact will be considered the main point of contact for the client. This contact will also be sent a congratulatory note if your entry is a finalist/winner, along with key information about celebrating your success. This name will not be listed publicly.		
FULL NAME		
JOB TITLE		
EMAIL ADDRESS		



PHONE NUMBER			
CEO / TOP RANKING EX	CEO / TOP RANKING EXECUTIVE CONTACT		
This contact may receive a c	This contact may receive a congratulatory note if your entry is a finalist/winner but will not be added to our		
mailing lists. This name will	mailing lists. This name will not be listed publicly.		
FULL NAME			
JOB TITLE			
EMAIL ADDRESS			
PHONE NUMBER			

## **Contributing Companies**

Entrants are required to credit all key strategic partners on an effort. You may list up to four contributing companies. Contributing Company Main Contacts will be contacted if your entry becomes a winner & will not be listed publicly.

CONTRIBUTING COM	1PANY #1 (Optional)	
COMPANY NAME		
ADDRESS		
COMPANY TYPE Select one.	Agency: Brand IdentityAgency: Business-to-BusinessAgency: Data / ProgrammaticAgency: DesignAgency: Digital / InteractiveAgency: Direct MarketingAgency: Direct MarketingAgency: Experiential / EventAgency: Full-Service / CreativeAgency: GuerillaAgency: HealthAgency: In-HouseAgency: MediaAgency: Performance MarketingAgency: ProductionAgency: ProductionAgency: Shopper Marketing /CommerceAgency: Other	Ad or Mar Tech Brand / Client Consultancy Educational Institution Non-profit Media Owner Research Company Retailer Startup Other
COMPANY SIZE	1-50 Employees / 51-200 Employe	ees / 201-500 Employees / 500+ Employees



Select one.	
WEBSITE	
CLIENT NETWORK	
MAIN CONTACT	
This contact will be conside	red the main point of contact for the client. This contact will also be sent a
congratulatory note if your e	entry is a finalist/winner, along with key information about celebrating your success.
This name will not be listed	publicly.
FULL NAME	
JOB TITLE	
EMAIL ADDRESS	
PHONE NUMBER	
CEO / TOP RANKING EXI	ECUTIVE CONTACT
This contact may receive a c	ongratulatory note if your entry is a finalist/winner but will not be added to our
mailing lists. This name will	not be listed publicly.
FULL NAME	
JOB TITLE	
EMAIL ADDRESS	
PHONE NUMBER	

CONTRIBUTING COM	PANY #2 (Optional)	
COMPANY NAME		
ADDRESS		
COMPANY TYPE Select one.	Agency: Brand IdentityAgency: Business-to-BusinessAgency: Data / ProgrammaticAgency: DesignAgency: Digital / InteractiveAgency: Direct MarketingAgency: Experiential / EventAgency: Full-Service / CreativeAgency: GuerillaAgency: HealthAgency: In-HouseAgency: MediaAgency: Performance MarketingAgency: ProductionAgency: PromotionalAgency: Public Relations	Ad or Mar Tech Brand / Client Consultancy Educational Institution Non-profit Media Owner Research Company Retailer Startup Other



	Agency: Shopper Marketing / Commerce Agency: Other
COMPANY SIZE Select one.	1-50 Employees / 51-200 Employees / 201-500 Employees / 500+ Employees
WEBSITE	
CLIENT NETWORK	
MAIN CONTACT	
	red the main point of contact for the client. This contact will also be sent a entry is a finalist/winner, along with key information about celebrating your success. publicly.
FULL NAME	
JOB TITLE	
EMAIL ADDRESS	
PHONE NUMBER	
CEO / TOP RANKING EX	ECUTIVE CONTACT
This contact may receive a c mailing lists. This name will	ongratulatory note if your entry is a finalist/winner but will not be added to our not be listed publicly.
FULL NAME	
JOB TITLE	
EMAIL ADDRESS	
PHONE NUMBER	

CONTRIBUTING COMPANY #3 (Optional)		
COMPANY NAME		
ADDRESS		





COMPANY TYPE Select one.	Agency: Brand Identity Agency: Business-to-Business Agency: Data / Programmatic Agency: Design Agency: Digital / Interactive Agency: Direct Marketing Agency: Experiential / Event Agency: Full-Service / Creative Agency: Guerilla Agency: Health Agency: In-House Agency: Media Agency: Multicultural Agency: Performance Marketing Agency: Production Agency: Promotional Agency: Shopper Marketing / Commerce Agency: Other	Ad or Mar Tech Brand / Client Consultancy Educational Institution Non-profit Media Owner Research Company Retailer Startup Other
COMPANY SIZE Select one.	1-50 Employees / 51-200 Employee	es / 201-500 Employees / 500+ Employees
WEBSITE		
CLIENT NETWORK		
MAIN CONTACT		
congratulatory note if your e This name will not be listed	entry is a finalist/winner, along with k	client. This contact will also be sent a ey information about celebrating your success.
FULL NAME		
JOB TITLE		
EMAIL ADDRESS		
PHONE NUMBER		
CEO / TOP RANKING EXE This contact may receive a c mailing lists. This name will	ongratulatory note if your entry is a f	inalist/winner but will not be added to our
FULL NAME		
JOB TITLE		
EMAIL ADDRESS		



COMPANY NAME		
ADDRESS		
COMPANY TYPE Select one.	Agency: Brand Identity Agency: Business-to-Business Agency: Data / Programmatic Agency: Design Agency: Digital / Interactive Agency: Direct Marketing Agency: Experiential / Event Agency: Full-Service / Creative Agency: Guerilla Agency: Health Agency: Health Agency: Media Agency: Media Agency: Media Agency: Performance Marketing Agency: Production Agency: Promotional Agency: Public Relations Agency: Shopper Marketing / Commerce Agency: Other	Ad or Mar Tech Brand / Client Consultancy Educational Institution Non-profit Media Owner Research Company Retailer Startup Other
COMPANY SIZE Select one.	1-50 Employees / 51-200 Employe	es / 201-500 Employees / 500+ Employees
WEBSITE		
CLIENT NETWORK		
congratulatory note if yo This name will not be list		client. This contact will also be sent a key information about celebrating your success.
FULL NAME		
JOB TITLE		
EMAIL ADDRESS		
PHONE NUMBER		
	EXECUTIVE CONTACT	
This contact may receive	a congratulatory note if your entry is a	finalist/winner but will not be added to our



FULL NAME	
JOB TITLE	
EMAIL ADDRESS	
PHONE NUMBER	

# Individual Credits

Each entry may credit up to ten primary individuals and thirty secondary individuals who contributed to the case. These individuals must be current or former team members of the credited companies.

Effie's policy is to honor those credited at the time of entry if the case is a finalist or winner. Therefore, you may not remove or replace individual credits after the entry has been submitted.

Additions may be accepted if space is available. The process for amending an entry is time consuming and rigorous and will incur a HK\$ 1,800 fee per request. No additions will be accepted after November 14, 2025. See the entry kit for full credit information.

### **Primary Individual Credits**

Individuals appear in all places credits are published where space is limited, including the <u>Case Library</u>. Credits must be current or former team members of the credited companies.

PRIMARY INDIVIDUAL CREDIT #1		PRIMARY INDIVIDUAL CREDIT #2	
Full Name		Full Name	
Job Title		Job Title	
Company		Company	
Email		Email	
PRIMARY IN	IDIVIDUAL CREDIT #3	PRIMARY INDIVIDUAL CREDIT #4	
Full Name		Full Name	
Job Title		Job Title	
Company		Company	
Email		Email	
PRIMARY IN	IDIVIDUAL CREDIT #5	PRIMARY INDIVIDUAL CREDIT #6	
Full Name		Full Name	
Job Title		Job Title	
Company		Company	
Email		Email	

Maximum of 10 Primary Credits.



PRIMARY INDIVIDUAL CREDIT #7		PRIMARY INDIVIDUAL CREDIT #8	
Full Name		Full Name	
Job Title		Job Title	
Company		Company	
Email		Email	
PRIMARY INDIVIDUAL CREDIT #9		PRIMARY INDIVIDUAL CREDIT #10	
Full Name		Full Name	
Job Title		Job Title	
Company		Company	
Email		Email	

# Secondary Individual Credits

Individuals only appear in the <u>Case Library</u> and do not appear elsewhere. Credits must be current or former team members of the credited companies.

### Maximum of 30 Primary Credits.

Maximum of 50 Frimary Crec	11.5.		
SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL CREDIT	
CREDIT #1	CREDIT #2	#3	
Full Name	Full Name	Full Name	
Job Title	Job Title	Job Title	
Company	Company	Company	
Email	Email	Email	
SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL CREDIT	
CREDIT #4	CREDIT #5	#6	
Full Name	Full Name	Full Name	
Job Title	Job Title	Job Title	
Company	Company	Company	
Email	Email	Email	
SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL CREDIT	
CREDIT #7	CREDIT #8	#9	
Full Name	Full Name	Full Name	
Job Title	Job Title	Job Title	
Company	Company	Company	
Email	Email	Email	
SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL CREDIT	
CREDIT #10	CREDIT #11	#12	
		<u> </u>	



Full Name	Full Name	Full Name
Job Title	Job Title	Job Title
Company	Company	Company
Email	Email	Email
SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL CREDIT
CREDIT #13	CREDIT #14	#15
Full Name	Full Name	Full Name
Job Title	Job Title	Job Title
Company	Company	Company
Email	Email	Email
SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL CREDIT
CREDIT #16	CREDIT #17	#18
Full Name	Full Name	Full Name
Job Title	Job Title	Job Title
Company	Company	Company
Email	Email	Email
SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL CREDIT
CREDIT #19	CREDIT #20	#21
Full Name	Full Name	Full Name
Job Title	Job Title	Job Title
Company	Company	Company
Email	Email	Email
SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL CREDIT
CREDIT #22	CREDIT #23	#24
Full Name	Full Name	Full Name
Job Title	Job Title	Job Title
Company	Company	Company
Email	Email	Email
SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL CREDIT
CREDIT #25	CREDIT #26	#27
Full Name	Full Name	Full Name
Job Title	Job Title	Job Title
Company	Company	Company
Email	Email	Email
SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL	SECONDARY INDIVIDUAL CREDIT
CREDIT #28	CREDIT #29	#30
Full Name	Full Name	Full Name
Job Title	Job Title	Job Title
Company	Company	Company
Email	Email	Email



COMPANY LOGOS Upload one logo for EACH of the credited lead agencies (1 required, 2 maximum) and the client companies (1 required, 2 maximum). You may either upload high-resolution .ai/.eps versions OR low resolution .jpg/.jpeg versions.

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#### Publish My Written Case As An Edited Version

Publish My Written Case As It Was Submitted

Note: You may redact any confidential information; however, you may not redact any section in its entirety, including results.

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Download this form in the <u>Entry Portal</u> after you have completed your Company & Individual Credits and Publication Permission setting.

Download & Sign the Authorization & Verification Form, confirming the accuracy of entry information and authorization of submission. This form guarantees that the company and individual credits have been thoroughly reviewed by senior leadership to guarantee all integral strategic partners are credited properly for the Effie Index and awards recognition.

The Authorization & Verification form must be signed off by an agency or client executive in a departmental



or account leadership position (e.g. Head of Account Planning, Head of Client Services, Group Account Director, etc.). This document must be carefully reviewed in its entirety and signed in the designated space at the end of the document.

A separate form must be uploaded for each entry. Once signed, you will need to upload to the entry portal.

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By checking the box below and as a condition for entry, you indicate that you agree to the competition rules, which are:

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\* Where required by law or contract, you will obtain releases, from all persons depicted in any of the Works. You may not agree to any restrictions, limitations or right to review requested or imposed by any persons, including models, owners of property pictured in the Works, or others. You will immediately advise Effie Worldwide and the Effie Awards of any such request or attempted imposition. If you make any subsequent or other use of any of the Works, you are solely responsible for obtaining any necessary releases from any models, persons or owners of property pictured in the Works, and you will hold Effie Worldwide and the Effie Awards harmless from and against any claims by any person arising from any such subsequent or other use.

\* You certify that the information submitted for this case is a true and accurate portrayal of the case's objectives and results and that the case ran between May 1, 2024 and July 31,2025 in Hong Kong. Entry constitutes permission to be included in a data set for Effie Worldwide research purposes that do not breach confidentiality.

\* The credits you submit are considered final and will not be changed for any reason, including if agency and/or client experience a name change and/or merger after the time of entry. The information you submit in the online credits section may be published and/or appear on recognition certificates.



\* Upon entering the competition, all email addresses provided will be added to the Effie Worldwide mailing list and may receive emails regarding competition news, judging events, content, etc. Individuals may opt-out of the mailing list via the unsubscribe link within any newsletter email.

\* You have credited all partners who contributed to the work that is being presented in the entry. The decisions of Effie Worldwide and the Effie Awards in all matters relating to the competition shall be final and binding.

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